Channing Elise Henry

Managing Director | Head of US

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USA

New York

English, Spanish

areas of expertise:

project development
strategic advice
financing + investment
feasibility studies

Channing Henry joined PKF hotelexperts in 2019 as Managing Director | Head of US, leading the US consulting practice from the New York office. With more than 15 years in hospitality development and consulting, she brings a development perspective to the firm's extensive advisory work. Channing advises hotel developers and owners on highest and best land use analysis, capital strategies and fundraising services, brand positioning and negotiation, and planning and development services in the US, Canada and Latin America.

Channing co-developed the 148-key Downtown LA Proper Hotel, a historic rehabilitation project, in partnership with the Kor Group. She also partnered with BV Resorts on a 1,500-acre luxury resort master plan in Baja Mexico and a New York consortium on a 400-acre sustainable master plan in Dominical Costa Rica. Channing has led the pre-development and performed extensive advisory work for urban hotels in Atlanta, Los Angeles, Fort Worth, and Todos Santos, Mexico for brands ranging from Aman Resorts to Bunkhouse and Soho House. Channing previously worked as a development manager for the Kor Group, where she helped expand the Viceroy and Tides brands in Latin America and Miami. She began her career in real estate as a consultant with Robert Charles Lesser (RCLCo) in Los Angeles, where she performed market and feasibility studies for public and private sector developments across all land uses.

Channing is on the Leadership Committee for ULI's Recreational Development Council and an Executive Committee member of the South Park Business Improvement District (BID) Board in Downtown Los Angeles. She was awarded a Fulbright Scholarship to Argentina and holds a Bachelor of Arts degree from Princeton University and an MBA from Yale's School of Management.